

THE PHOTO WORKER

THE TALE OF THE ACCIDENTAL PHOTOGRAPHER

Little did I realize when travelling to Russia in 1958 with a borrowed camera, the trip would change my life.

Unbeknownst to me, I had become a photographer, a calling natural to my instincts, that thing that suited me.

I AM THE COMPLETE PHOTOGRAPHER

I have experienced photography's complete menu with the enthusiasm of Columbus.

I HAVE ALWAYS DONE WORK FOR MYSELF. The reward is in the doing.

My curiosity photographs the dream musings of my imagination to see how they look when awake. I delight in the joy and surprise of my mind's serendipity. Storytelling is my expression.

I have always earned my living doing commercial assignments. I am not a photo snob.

My secret is finding something I love doing and have someone pay me to do it.

I am cottage industry: the talented amateur-professional.

I saw Avedon and Penn as Seniors and myself, the perpetual Freshman, who will never graduate.

ON "SELLING OUT"

Once upon a time, being new as a photographer, I was on-location doing an assignment for a client. A young photography student observing me asked if I was myself, and I answered yes.

She inquired "What are you doing here?"

I replied, "MAKING A LIVING."

She reproached, "Oh, I would never sell out."

I thought, "You have nothing to sell."

Selling prints in a gallery is business too.

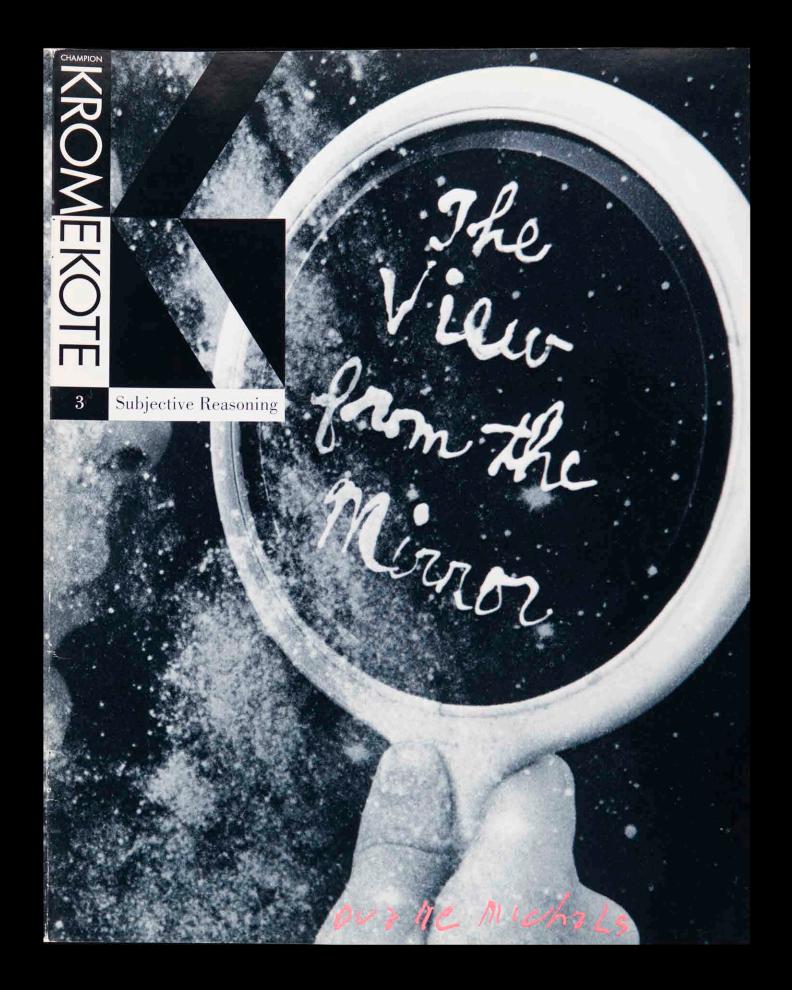
THE SUCCESS OF FAILURE

Most people fear failure. To be creative is whistling in the dark, not knowing where you are going. If you know what you're doing in advance you are not being creative. Success will trap you, failure can free you.

I shoot first and ask questions later.

DUANE STEVEN
MICHALS' JOBS

OLLIE NORTH'S \$100,000 WEEKENDS = EARTHQUAKES: WHY THEY HAPPEN



CHAMPION PAPERS



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MOBIL OIL LAND COMMUNITIES

DEWAR'S. PROFILES

(Pronounced Do-ers "White Label")



BLENDED SCOTCH WHISKY * 86.8 PROOF * © SCHENLEY IMPORTS CO., N.Y., N.Y.

S. ALLEN COUNTER

HOME: Cambridge, Massachusetts

AGE: 32

PROFESSION: Professor, neurobiologist

HOBBIES: Jungle exploration, film making,

archery.

MOST MEMORABLE BOOK: "Origin of Species" by Charles Darwin

LATEST ACCOMPLISHMENT: While continuing neurobiological research in the South American jungle, he discovered a little known Bush Afro-American tribe, the first black slaves in the Americas to gain independence.

QUOTE: "I am thrilled that my research and films have enabled me to contribute to the enlightenment of American culture. Only by being aware of our past can we deal with the present and future."

PROFILE: Energetic, warm, penetrating.
Driven by a thirst for new knowledge that may lead to new truths.

HIS SCOTCH: Dewar's "White Label"





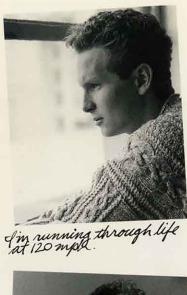
LONDON DAILY MAIL

gospel

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of pass a mirroy and see my fathers fact old.



In a while frecogning it's my face too



At slows me down.

MAN IS NOT SO SIMPLE, AFTER ALL.



claiborne THE FRAGRANCE FOR MEN

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LIZ CLAIBORNE



ESTEE LAUDER

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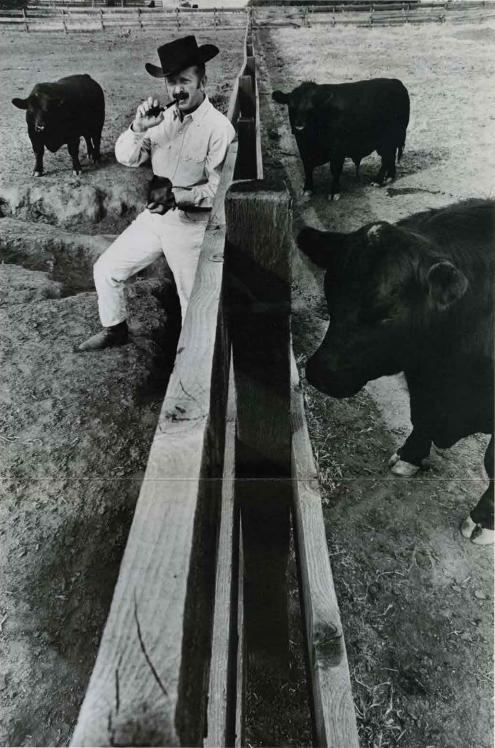
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THE BOSTON COMPANY



Frank S. Wyle is President of Wyle Laboratories. Why should he care about Visual Isolation in Gulls?

"Our engineers and scientists work at the cutting edge of most of today's new technologies. And we apply these

"Our engineers and scientists work at the cutting edge of most of today's new technologies. And we apply these technologies to the businesses we acquire."

That is how Frank Wyle explains the dramatic growth of the small company he created 20 years ago to serve the testing needs of the aerospace industry. Today the products and services of the Wyle composite range from pleasure boats to the testing of Apollo spacecraft, from hydraulic lifts for automobiles to computerized ticketing systems, from industrial air-compressor systems to numerically controlled machine tools.

Frank Wyle says, "I was trained as an engineer at M.I.T. but my work has taken me far afield as an administrator. Scientific American's it he one place where I can learn about what's happening throughout the worlds of science and technology." He mentions enjoying Scientific American articles as diverse as Ecological Chemistry, The Youngest Stars and Visual Isolation in Gulls. And for their relation to his work he found interest in The Control of Vibration and Noise and The Study of Sailing Yachts.

Such boundless curiosity characterizes the readers of Scientific American's (400,000 net paid)

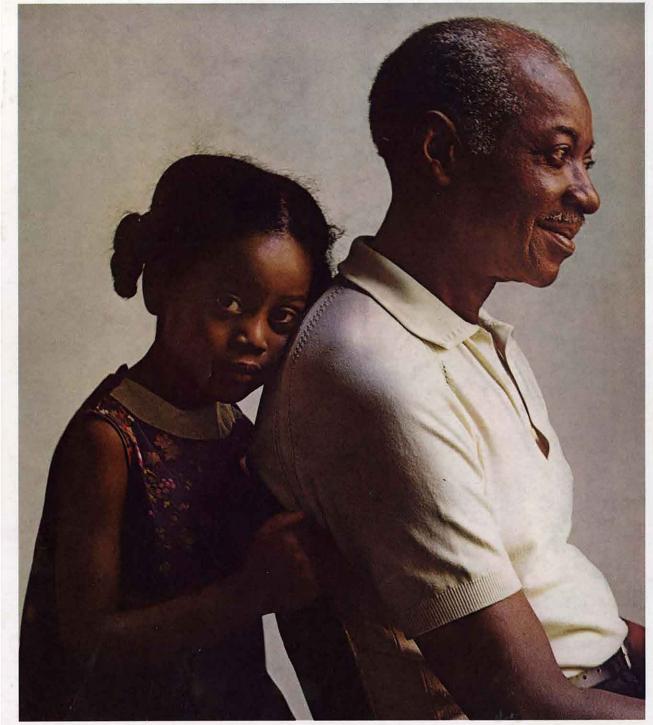
Interest in the Control of Vidration and Noise and The Study of Sailing Yachts.

Such boundless curiosity characterizes the readers of SCIENTIFIC AMERICAN (400,000 net paid circulation, A.B.C.). These engineers, research scientists and technically sophisticated executives are the New Industrial Management. Innovators of technological change, prime movers of economic growth—they set the buying patterns of industry.

SCIENTIFIC AMERICAN

SCIENTIFIC **AMERICAN**

The past is only a beginning



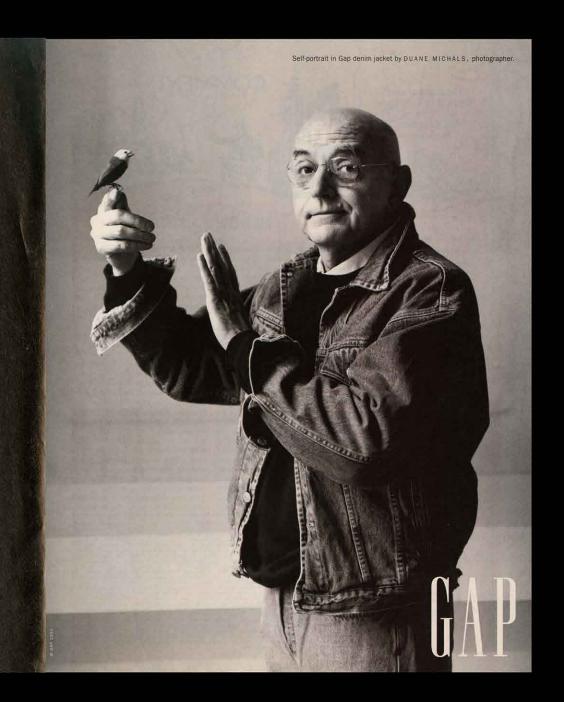
For four generations we've been making medicines as if people's lives depended on them.



ELI LILLY AND COMPANY, INDIANAPOLIS

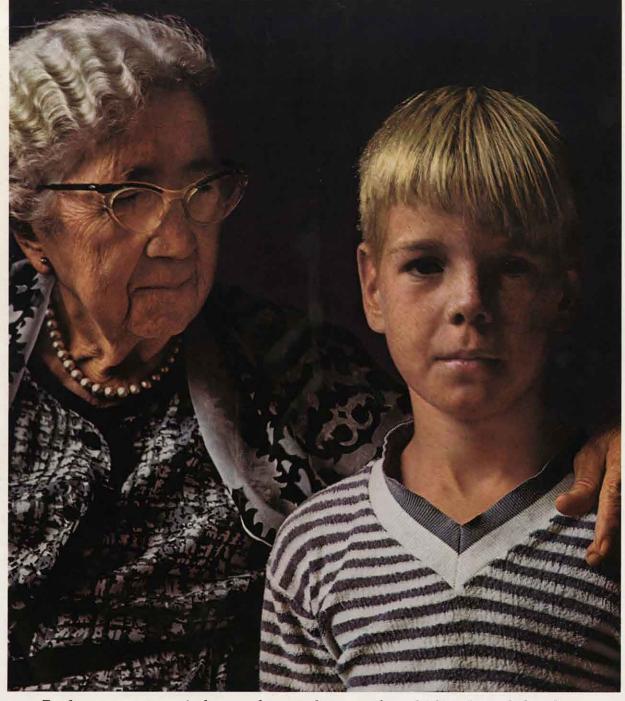
ELI LILLY PHARMACEUTICALS

NARRATIVE.
It's how you forge
a context by
linking
what seems
unrelated.
Classic Gap,
for individuals
who reach
conclusions
all their
own.



GAP

The past is only a beginning

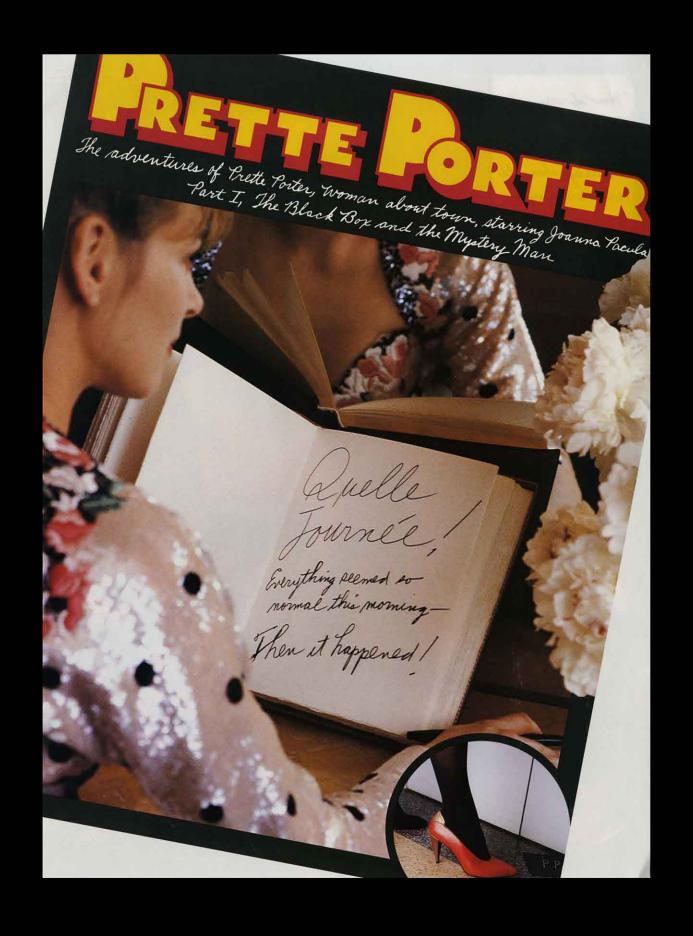


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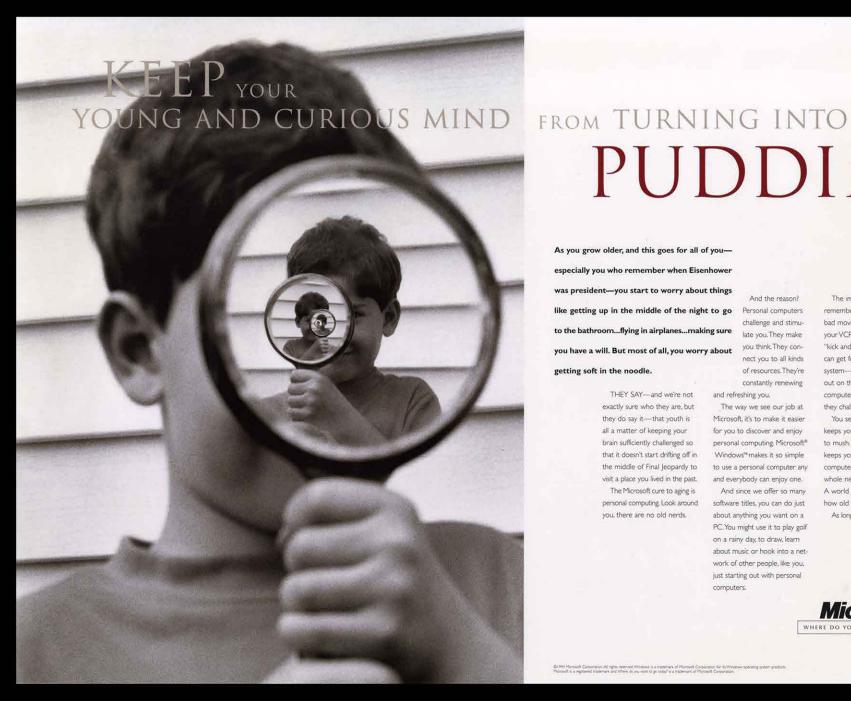


ELI LILLY AND COMPANY, INDIANAPOLIS

ELI LILLY PHARMACEUTICALS



MIRABELLA FASHION COMIC STRIP



PUDDING.

As you grow older, and this goes for all of youespecially you who remember when Eisenhower was president-you start to worry about things like getting up in the middle of the night to go to the bathroom...flying in airplanes...making sure you have a will. But most of all, you worry about getting soft in the noodle.

> THEY SAY-and we're not exactly sure who they are, but they do say it—that youth is all a matter of keeping your brain sufficiently challenged so that it doesn't start drifting off in the middle of Final leopardy to visit a place you lived in the past.

The Microsoft cure to aging is you, there are no old nerds.

And the reason? Personal computers late you. They make you think. They connect you to all kinds of resources. They're constantly renewing and refreshing you.

Microsoft, it's to make it easier for you to discover and enjoy personal computing. Microsoft® Windows™makes it so simple to use a personal computer any and everybody can enjoy one.

And since we offer so many about anything you want on a PC. You might use it to play golf on a rainy day, to draw, learn about music or book into a network of other people, like you, just starting out with personal

The important thing to remember is that with all the bad movies you can rent for your VCR and all the crummy "kick and punch" games you can get for your video game system-a lot of people miss out on the fact that personal computers are fun because they challenge you a little bit.

You see, that's the part that keeps your brain from turning to mush. That's the part that keeps you young Personal computers can take you to a whole new level of experience A world where no one cares

As long as you still think young.











MICROSOFT

FIDELITY ADVISOR This brochure includes a prospectus which describes the funds' investment objectives and policies, risks, fees, and other expenses. Please read the prospectus carefully before you invest or send money. Page 1a Pages 2a-5a Pages 6a-8a Fidelity Advisor Funds Benefits of working with an investment professional Benefits of working with Fidelity Basic guide to investing in Fidelity Advisor Funds Fidelity Advisor Funds Prospectus New account application attached Pages 9a-12a Pages 1-48 Inside back cover Not part of the prospectus

FIDELITY

MISSION: The idea behind the AEGIS system is a use a complex, precisely engineered collaboration among people, computers, radars, sonar and weapons systems to do things that sound simple, have aren't: To make our Navy ships the most formidable anywhere. To keep the people who serve on them as safe as possible. And, above all, to make sure that happy homecomings, like this one, continue.

Finally, a simple diagram of what the AEGIS system does

LOCKHEED MARTIN

SUCCESS: The people of Lockheed Murra have helped the Navy make the AEGIS system what it is; one of the best tools ever created for presurving the peace. Or, it necessary, for responding to are a Today, all over the world, some 17,000 service people sail on AECIS shops, To them, Mission Success means performing their jobs and going home. To us, it means doing everything possible to make sure they can wavelinescent.

LOCKHEED MARTIN

UPTOWN
40-42 ST
ST SIDE HWY LONG ISLAND

DOWNTOWN
30-36 ST
WEST SIDE HWY LONG ISLAND

DOWNTOWN
30-36 ST
LONG ISLAND

"You get to feeling pretty big and important out there on the highway. And then you hit the city. You see all the other trucks and all the people. And you think, now there's something <u>really</u> big."

UPTOWN
40-42 ST
ST SIDE HWY

DOWNTOWN
30-36 ST
LONG ISLAND

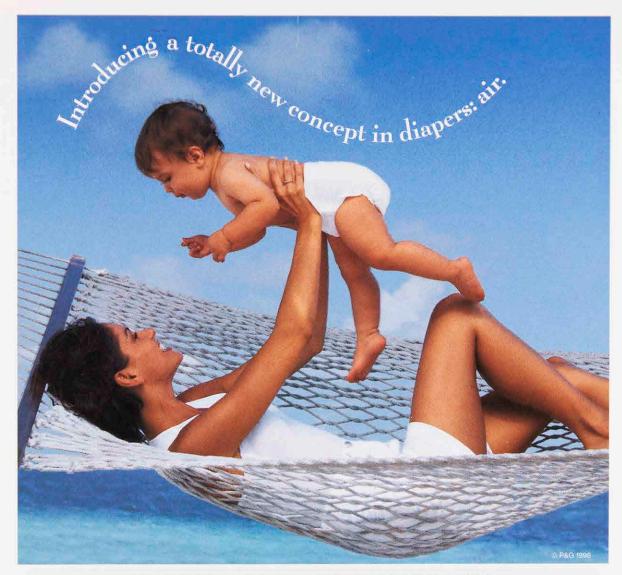
UPTOWN
40-42 ST
WEST SIDE HWY

LONG ISLAND

UPTOWN
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NEW YORK TIMES



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is created to let air flow in



without letting wetness leak out. (No other cloth-like diaper is designed to do that.) And pediatricians will tell you, air is



important to help keep your baby's skin dry _____ and healthy. Make them happy, Keep them dry,



Skin should have air to be healthy

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The Best Way To Pamper Your Baby

PAMPERS

Live well.

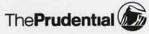
"I always tell newlyweds that if you're willing to go halfway, it's not enough. You have to go beyond. The basic idea in a happy marriage is the basic idea in life. The decision to be happy."

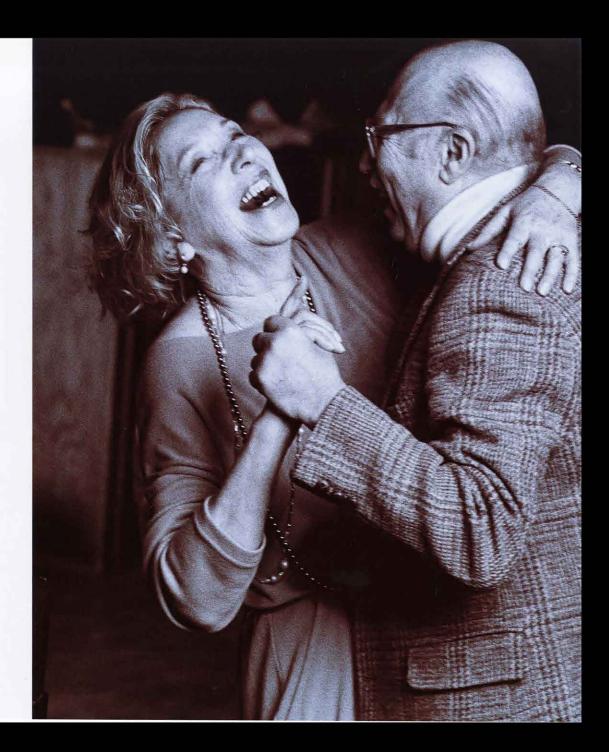
Make a plan.

"We always had a five-year plan. I think life is like an ocean, and the waves go up and down and no wave stays up forever."

Be your own rock.

Prudential offers life insurance, investments, health coverage and real estate that can help you manage your life. And live well.



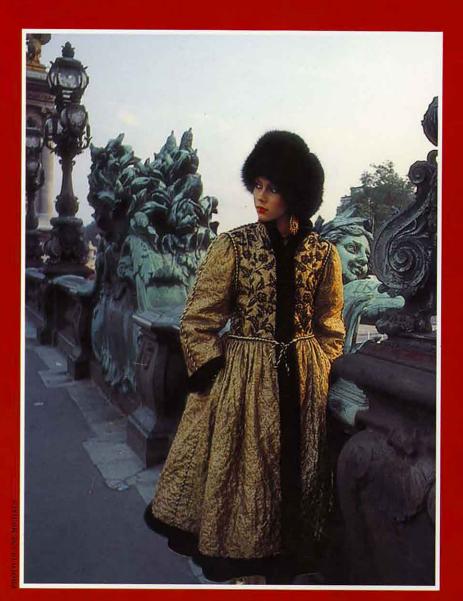


THE PRUDENTIAL



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BENSON & HEDGES

Lights: 10 mg "tat," 0.7 mg nicotine—100's: 16 mg "tat," 1.0 mg nicotine av. per cigarette, FTC Report Feb. 85.

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A promise that bowls will only be used for cereal and ice cream.

A promise this is just the beginning of a long line of firsts.

A promise you'll have more than a lock of hair to remember this day by.

Nothing binds us one to the other like a promise kept. For more than 140 years, we've been helping people keep their promises by ensuring we have the financial strength to keep ours. That's why families and businesses rely on us to insure their lives, their health and their financial future. Life & Disability Insurance & Annuities & Group Life & Health Insurance & Pension & Retirement Products & Investment Management



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MASS MUTUAL

THE POLICE

SYNCHRONICITY





The only thing that used to bring this company together was corporate softball.

Even then we weren't exactly championship material. You put people in little cubicles, in separate buildings, using separate phone systems and you've bound to end up looking minor league. Something had to change. And it did. When we plugged in that communication system from AT&T. We began cutting costs on redundancies. And started working like a team of pros. Anticipating each other's moves, covering bases. As for our scorecard, would you believe a 9 and 1 season.

AT&T comes through.



The AT&T System 85

The AT&T System 85

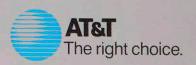
With complete networking transparency, AT&T's premier voice and data switch can help bridge the gap between scattered outposts – across the street or across the country.

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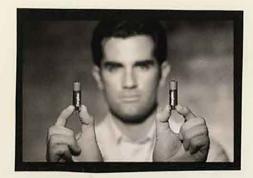
To learn more, contact your AT&T Account Executive. Or call 1.800. 247-1212. And ask about financing through the AT&T Credit Corporation.

From equipment to networking, from computers to communications, AT&T is the right choice.

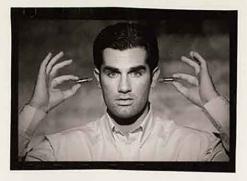


T&TA

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